

## FISBA expands its distributor network

## Dynotech Instruments Pvt. Ltd. represents FISBA in India

**St.Gallen, Switzerland, June 2023** FISBA AG, a global leader in the optics industry, is now building on its cooperation with Dynotech to further expand its presence in Asia.

The new collaboration combines FISBA's expertise in engineering, optical design and high precision production with Dynotech's in-depth knowledge of the Indian market in Life Sciences, Industrial Applications and Aerospace & Defense. Together, they will provide customized solutions that translate the individual needs of Indian customers into competitive solutions - whether they are 0.3 mm micro lenses, complicated plano optics or high-precision optical systems.

«Together, we aim to deliver optical excellence in India. We are very excited about this partnership and look forward to the opportunities the collaboration will bring,» said Atsushi Itabashi, Sales Manager and supervisor of the distributor.



The expansion of the distributor network is another step towards positioning FISBA in Asia. Since 2020, FISBA already has a sales office in Shanghai and works with distributors in Japan, South Korea and Taiwan

## **About FISBA**

FISBA is one of the world's leading suppliers in the optics industry and stands for excellence from optical design and system engineering to high-precision volume production and advanced optical coating since 1957. The company manufactures micro lenses down to 0.3 mm, complex flat optics, precise optical assemblies, advanced optical systems and compact laser modules, all from one source. FISBA focuses on solutions for Life Sciences, Industrial Applications and Aerospace & Defense

## **About Dynotech**

The vision at the founding of Dynotech Instruments was to provide Indian customers with the best available technology from around the world. Dynotech works as an exclusive distributor for the world's leading manufacturers and specializes in the laser, photonics and semiconductor industries.

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